

INCREASE PROFITABILITY

PROACTIVE ACCOUNTABILITY

IMMEDIATE ROI

QUALITY AND COMPLIANCE

MANAGEMENT SOLUTION :: SALES

Retail Sales, Wholesale, Correspondent Lending

Through dynamic tracking, monitoring, and measuring, sales leaders, branch managers, and correspondent lenders can increase both quality and volume with our Sales Management Solution. Managing individual loan officers, branches or correspondents across volume, units, cycle time, pull through, and closing efficiency has never been easier. Wholesale functionality is included for measuring account executives from file receipts through funding in a format that is easy to use and access. Correspondent Lending Management functions deliver insight to key executives allowing them to manage channels in a way that no other system can, providing the ability to score correspondent lenders across several key performance indicators.

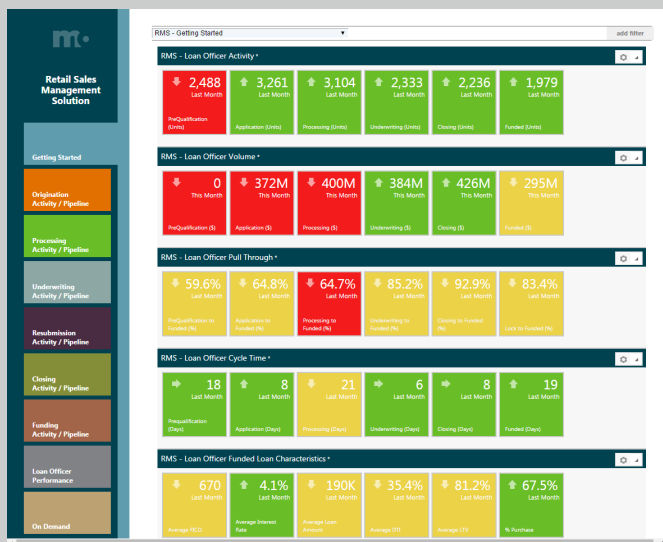
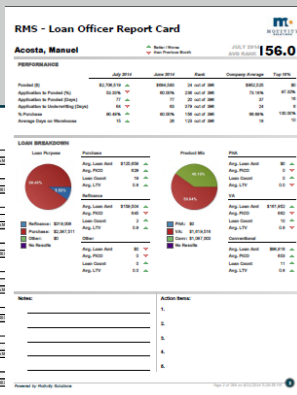
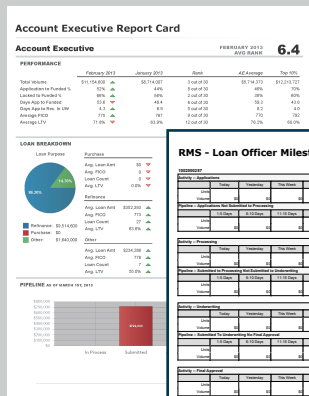
- Remove subjectivity and unknowns when it comes to assessing originator performance
- Find the metrics that really matter, instead of focusing solely on volume or capacity
- Effectively score originators across multiple weighted metrics for the best possible analysis of their performance
- Show an originator or channel partner with certainty what they need to do to increase success
- Set accurate recruiting and hiring goals with precise predictions of personnel and partner requirements

FOR MORE INFORMATION OR TO SPEAK TO A SALES REPRESENTATIVE CONTACT

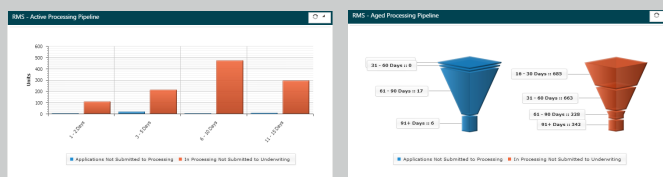
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OR VISIT

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Getting Started Page



	Today	Yesterday	This Week	Last Week	This Month	Last Month	This Quarter	Last Quarter
Submitted to Processing - Units	5	29	260	623	2,164	2,979	8,309	6,3
Submitted to	\$855,769	\$5,708,810	\$50,664,069	\$121,128,072	\$425,174,331	\$584,328,597	\$1,615,916,743	\$1,212,531,3

Pipeline and Activity Visualizers

Report Cards and eDeliveries
Retail Sales
Wholesales
Correspondent Lending